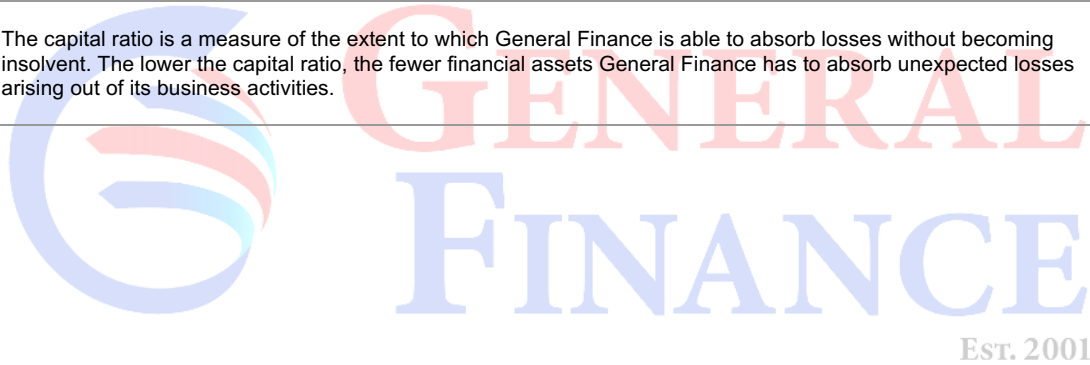


GENERAL FINANCE LIMITED
 Quarterly report as at 30 September 2018

KEY RATIOS

Capital

	30 September 2018
Our capital ratio calculated in accordance with the 2010 Regulations*	37%
Minimum capital ratio required by our Trust Deed	8% if we have a credit rating**, or 15% if we do not have a credit rating
Minimum capital ratio that must be included in the trust deed under reg 8(2) of the 2010 Regulations*	8% if we have a credit rating, or 10% if we do not have a credit rating
<p>The capital ratio is a measure of the extent to which General Finance is able to absorb losses without becoming insolvent. The lower the capital ratio, the fewer financial assets General Finance has to absorb unexpected losses arising out of its business activities.</p>	

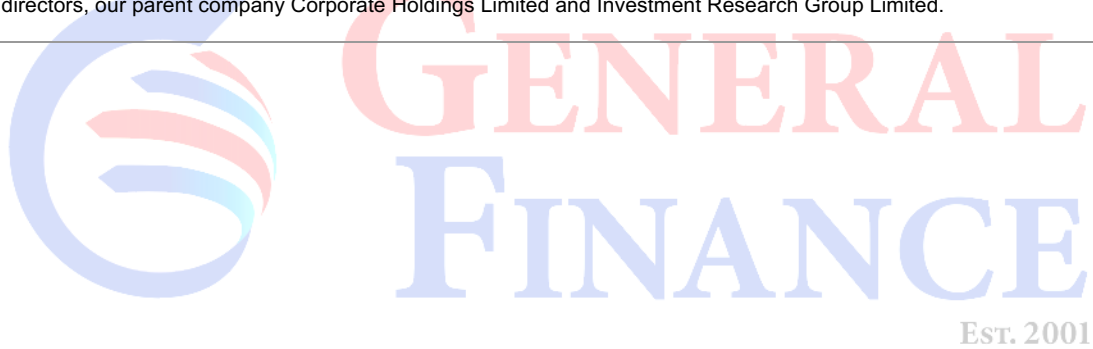


* Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010

** The creditworthiness of the General Finance is not rated by an approved rating agency. This is because we operate under the Deposit Takers (Credit Ratings Minimum Threshold) Exemption Notice 2016, exempting us from the Non-bank Deposit Taker Act 2013 requirement to have a credit rating. The exemption applies because we have liabilities of less than \$20 million, making it unduly onerous to comply with the requirement have a credit rating, and because we maintain a capital ratio of at least 10%. This means that General Finance has not received an independent opinion, from an approved source, of its capability and willingness to repay its debts.

Related Party Exposures

	30 September 2018
Our aggregate exposures to related parties as calculated in accordance with the 2010 Regulations*	\$nil
Maximum limit on aggregate exposures to related parties that we must not exceed that is included in our Trust Deed	10% of capital
Maximum limit on aggregate exposures to related parties that we must not exceed that must be included in our Trust Deed under reg 23(3)(b) of the 2010 Regulations*	15% of capital
<p>Related party exposures are financial exposures that General Finance has to related parties. A related party is an entity that is related to General Finance through common control or some other connection that may give the party influence over General Finance (or General Finance over the related party). These related parties include our directors, our parent company Corporate Holdings Limited and Investment Research Group Limited.</p>	



* Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010

Liquidity

	30 September 2018
Our liquidity calculated in accordance with the quantitative liquidity requirements included in our Trust Deed	4.87 times
The minimum liquidity requirements required by our Trust Deed	A liquidity cover ratio of 1.25 times

Liquidity requirements help to ensure that General Finance has sufficient realisable assets on hand to pay its debts as they become due in the ordinary course of business. Failure to comply with liquidity requirements may mean that General Finance is unable to repay investors on time, and may indicate other financial problems in its business.



SELECTED FINANCIAL INFORMATION

	Quarter to 30 Sep 2018
Total Assets	14,484,772
Total Liabilities	11,067,712
Net Profit After Tax	60,671
Net Cash Flows from Operating Activities	(974,378)
Cash and Cash Equivalents	3,354,886
Capital (per 2010 Regulations)	3,349,016



HOW THE RATIOS HAVE BEEN CALCULATED

CAPITAL RATIO

Position at 30 September 2018

Capital

Gross capital	3,417,060	
Less deductions	<u>68,044</u>	
Total capital	3,349,016	334901.6

Exposures	Exposure	Risk	
		Risk Weight	Weighted Exposures
Cash	3,354,886	20%	670,977
Residential mortgages:			
LVR 70% and under	8,825,338	35%	3,088,868
LVR 70% - 80%	301,632	50%	150,816
LVR 80% - 90%	-	100%	-
LVR 90% - 100%	-	125%	-
LVR over 100%	-	150%	-
Second mortgages	1,276,955	150%	1,915,433
Property development loans:			
LVR 60% and under	287,463	150%	431,195
LVR 60% - 100%	308,346	200%	616,692
Other assets (Unsecured)	-	200%	-
Other assets	62,108	350%	217,378
Investments	-	600%	-
Deductions from capital	68,044		-

Total credit risk weighted exposures (A) 7,091,359

Total assets (B) 14,484,772
Operational and Market Exposures (A+B)/2x0.175 1,887,911

Total Exposures 8,979,270

Capital Ratio at 30 September 2018

(being Total Capital/Total Exposures)

37%

AGGREGATE EXPOSURE TO RELATED PARTIES

Nil.

We have not made any related party loan advances.

HOW LIQUIDITY MEASURES HAVE BEEN CALCULATED

Liquidity	3,354,886
3 month expected loan receivables	2,072,819
3 month gross deposit redemptions	1,114,330

*The Liquidity Cover Ratio is calculated by dividing Liquidity plus the 3 month expected loan receivables, by the 3 month gross deposit redemptions.

